

The logo for ANSWER, featuring a blue sphere with a grid of white lines and the word "ANSWER" in white, italicized, serif font.

*ANSWER*

The logo for Millennia, featuring a blue sphere with a grid of white lines and the word "Millennia" in white, italicized, serif font.

*Millennia*

The logo for Millennia Lite, featuring a blue sphere with a grid of white lines and the words "Millennia Lite" in white, italicized, serif font.

*Millennia  
Lite*

## *Contract Comparison Matrix*

The logo for 8(a)STARS, featuring a blue sphere with a grid of white lines and the text "8(a)STARS" in white, italicized, serif font.

*8(a)STARS*

The logo for ITOP II, featuring a blue sphere with a grid of white lines and the text "ITOP II" in white, italicized, serif font.

*ITOP II*

The logo for HUBZone, featuring a blue sphere with a grid of white lines and the text "HUBZone" in white, italicized, serif font.

*HUBZone*

*Prepared by:  
The Enterprise GWAC Center  
Pacific Rim Region*

# Comparison Matrix

## ANSWER, Millennia, ITOP II, Millennia Lite, 8 (a) FAST, HUBZone

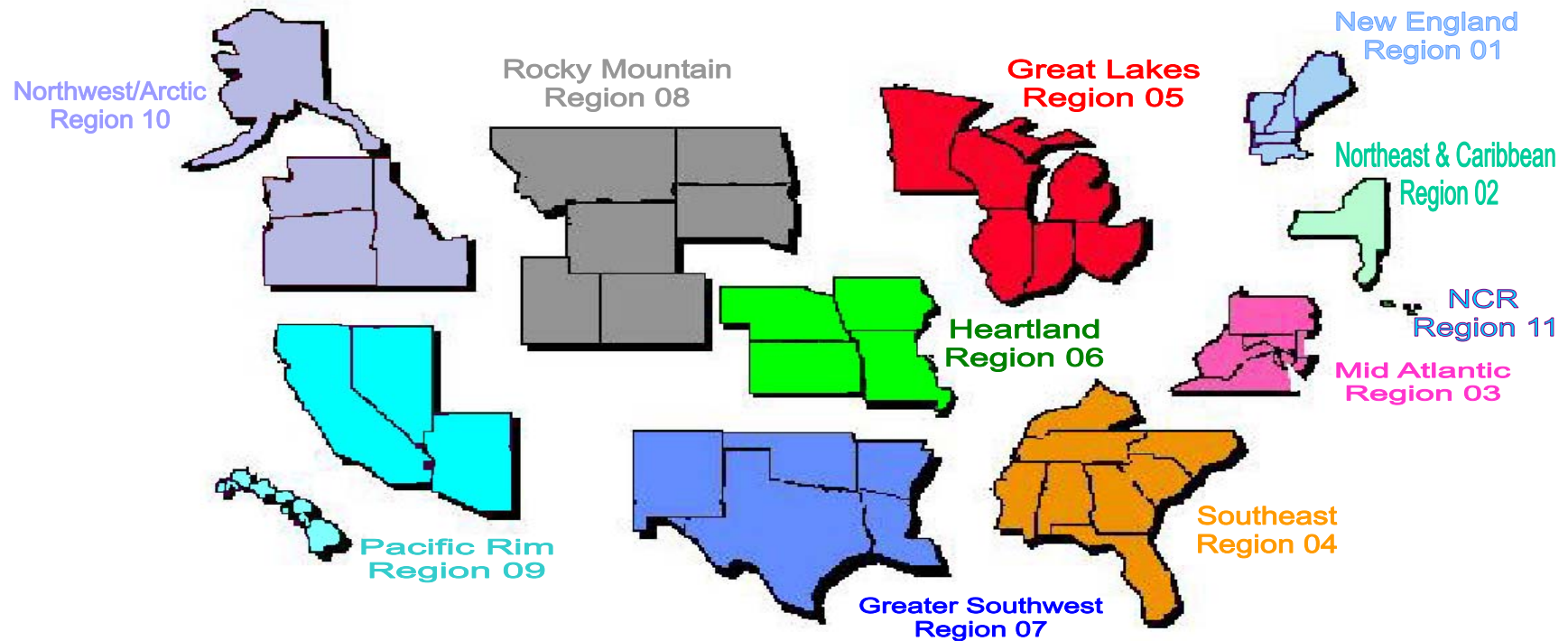
Criteria	ANSWER	Millennia	ITOP II	Millennia Lite	8 (a) STARS	HUBZone
<b>Website address</b>	<a href="http://www.gsa.gov/answer">http://www.gsa.gov/answer</a>	<a href="http://www.gsa.gov/millennia">http://www.gsa.gov/millennia</a>	<a href="http://www.gsa.gov/itop2">http://www.gsa.gov/itop2</a>	<a href="http://www.gsa.gov/millennialite">http://www.gsa.gov/millennialite</a>	<a href="http://www.gsa.gov/8astars">http://www.gsa.gov/8astars</a>	<a href="http://www.gsa.gov/hubzone">http://www.gsa.gov/hubzone</a>
<b>Host Organization</b>	Enterprise GWAC Center, Pacific Rim Region	Enterprise GWAC Center, Pacific Rim Region	Enterprise GWAC Center, Pacific Rim Region	IT GWAC Center, Greater Southwest Region.	Small Business GWAC, Heartland Region.	Small Business GWAC, Heartland Region.
<b>Cost Recovery</b>	.75% of total invoice amount included in the hourly rate. (G.5)	.75% up to a maximum of \$25,000 for GSA issued TOs. CAF on DO/DBs is .75% of total task order.	New TOs issued under ITOP II will be .75% of total invoiced amount.	.75% of total invoice amount. (G.3)	.75% of total invoice amount. (G7.d)	.75% of the total invoice amount. (G)
<b>Individual Points of Contact</b>	FSS & FTS POCs located nationwide.	FSS & FTS POCs located nationwide.	FSS and FTS POCs located worldwide.	FSS & FTS POCs located nationwide.	FSS & FTS POCs located nationwide.	FSS & FTS POCs located nationwide.
<b>Contract Support</b>	Call Center is available to assist on all contractual, technical, and procedural questions: (877) 534-2208	Call Center is available to assist on all contractual, technical, and procedural questions: (925) 735-1641 (877) 534-2208	Call Center is available to assist on all contractual, technical, and procedural questions: (877) 534-2208	Customer Service Support center is available to assist on all questions. 1-877-929-4822 1-817-978-3506	1-877-327-8732 to Small Business GWACC for answers to all questions.	1-877-327-8732 to Small Business GWACC for answers to all questions.
<b>Geographical Reach</b>	Worldwide. (B.1)	Worldwide. (C.2)	Worldwide. (C.1.1)	Worldwide. (B.3)	Worldwide.	Worldwide. (C)
<b>Number of Contracts</b>	10 Primes with unlimited teaming partners. Teaming partners can easily be added to the contract.	9 Primes; unlimited number of teaming partners.	35 Primes in (3) FA's FA ISE – 14 Primes FA SOM – 13 Primes FA ISS – 8 Primes Unlimited number of teaming partners.	33 contracts and unlimited number of teaming partners. Teaming partners can easily be added to the contract. Prime contract awards by Functional Area (FA): FA 1- 6 Primes; FA 2- 10 Primes; FA 3- 9 Primes *; FA 4- 10 Primes	434 8(a) contracts awarded by Functional Area (FA): FA1 – 343 Primes; FA2 – 336 Primes; FA3 – 248 Primes; FA4 – 137 Primes; FA5 – 210 Primes; FA6 – 59 Primes; FA7 – 81 Primes; FA8 – 54 Primes.	68 HUBZone contracts awarded by Functional Area (FA): FA1- 10 Primes; FA2- 10 Primes; FA3 - 9 Primes; FA4- 10 Primes; FA5- 9 Primes; FA6- 10 Primes; FA7- 10 Primes.
<b>Contract Maximum Ceiling</b>	\$25 Billion (H.3)	\$25 Billion (H.1)	\$10 Billion (H.2)	\$20 Billion (H.2)	\$15 Billion (H.2)	\$2.5 Billion (H)
<b>Contract Minimum Guarantee</b>	\$100,000 (H.2)	\$100,000 (H.1)	Guaranteed minimum per functional area (FA) is \$100,000 for ISE; \$200,000 for SOM; & \$75,000 for ISS. (H.2)	\$25,000 (H.2)	\$250 (H.2)	\$150 (H)

Criteria	ANSWER	Millennia	ITOP II	Millennia Lite	8 (a) STARS	HUBZone
<b>Period of Performance</b>	10 years – Two-year base with eight (8) successive option years; expires 12/2008. (H.1)	10 years – Five-year base with one (1) five-year option; expires 4/2009. (F.3)	7 years from date of contract execution. No task order shall exceed a five-year period of performance. (See Section I, Clause 52-216-18 & F.2 (a))	10 years- 3 yr. base with 7 award term options. ML includes Award Term provisions where an option is not exercised unless the contractor has met the required performance criteria spelled out in the contract. Offers incentive for performance. (F.4)	7 year contract; expires 6/2011.	2 year Base with 3, 1-year options. (B)
<b>Price Reasonableness Task Order (TO)</b>	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B.2)	Ceiling price rates and indirect handling rates have been determined to be fair and reasonable at the contract level. Significantly reduced rates can be negotiated at the TO level. (B.2 & B Tables)	Price reasonableness is established based on negotiated composite rates established in the Contractors proposal. (See clause H.25)	Ceiling price rates have been determined to be fair and reasonable.	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level.	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B)
<b>Ceiling Rates &amp; Price Reductions</b>	Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level. (B.1)	Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level.	Contractor can use lower rates for a particular TO. (H.25)	Discounts from ceiling rates are available per TO. Significantly reduced rates can be negotiated at the TO level (B.2)	Discounts from ceiling rates are available per TO.	Discounts from ceiling rates are available per TO. (B)
<b>Labor Rates for Geographical Areas</b>	Ceiling rates. 7 geographical rate areas defined nationwide. (B.1)	Ceiling rates. One geographical rate area nationwide.	Composite Rates. One geographical rate area nationwide. (H.25)	Ceiling rates. One geographical rate area nationwide. (B.2 & 3)	Ceiling rates. One geographical rate area nationwide. (B.3)	Ceiling rates. One geographical rate area nationwide. (B)
<b>Types of Task Order (TO)</b>	Firm Fixed Price (FFP), Fixed Price Incentive (FPI), Fixed Price Award Fee (FPAF), Time and Material (T&M) and Labor Hour. (Section I)	Fixed Price (FP) and/or Cost Reimbursement task orders (G.3.1). Cost Plus Award Fee (CPAF) (G.3.1.1). Fixed Price (FP) or cost reimbursable incentive task orders. (G.3.1.2)	FFP, CPFF, CPAF, T&M, & FPAF. (H.1)	Fixed Price (FP), (all types), T&M and Labor Hour; Cost-Reimbursement (all types). (B.2)	Fixed Price (FP), Labor Hour., Time and Material (B.3)	Fixed Price (FP), Fixed Price Incentive, Time and Materials (T&M). (as well as all in Fixed Price Family) (I)
<b>Functional Area (FA)</b>	29 FAs covering all facets IT. (C.2)	General tasks plus three (3) FAs identified. Scope all requirements for IT. (C.2, C.3.1, C.3.2.1 – C.3.2.3)	Three (3) FAs. (C.1.3)	Four (4) FAs encompassing all IT requirements. (C.2)	Eight (8) FAs providing broad range of IT integration services. (NAICS: 541511,541512,541513, 518210,541519,516110, 519190, 517110)	Seven (7) FAs encompassing virtually all IT requirements. (NAICS: 514199,514210,541511,541512,541513,541519) (C).
<b>Labor Categories</b>	147 labor categories.	17 labor categories.	ISE- 23; SOM 22; ISS 11 (ITOP II contractor burdened labor rates)	251 labor categories.	Each FA have their own unique labor categories based on particular NAICS	69 labor categories.
<b>Dedicated Personnel Program Manager (PM) Group Manager (GM)</b>	PM and GM are dedicated to the ANSWER contract. (C.7.1)	NO PM. Key personnel are dedicated to the project TO for a minimum of six months. (H.9.2 & 3)	ITOP II PM is dedicated for the overall ITOP II effort. Multiple key personnel can be assigned at the TO. (H.13 (a) & (b))	PM dedicated to contract. Other management personnel are as proposed by each contractor. (H.17.2)	No requirement for dedicated personnel.	Contract Manager (CM) dedicated to contract. (G)

Criteria	ANSWER	Millennia	ITOP II	Millennia Lite	8 (a) STARS	HUBZone
<b>Program Manager (PM)</b>	Dedicated to the ANSWER Contract and included in overhead. (C.7)	Corporate Officer shall be the overall manager of the contract and act as a single POC for contract resolution. (H.9.2)	PM must be assigned by the contractor on a full or part-time basis for the seven-year duration of the ITOP contract. PM may be indirect vs. direct charge, depending on contractor. (H.13 (a))	Required and included in overhead. (H.17.2)	Additional management personnel may vary by task and are included in overhead.	Contract Manager (CM) dedicated to contract. (G)
<b>Group Manager (GM)</b>	GM dedicated to the contract and included in overhead. GM ratio one to 35 required by the contract. (H.13.3)	No GM. Each TO has key personnel who report directly to the Corporate Officer for the contract. (H.9.2)	No GM; however the Contractor may propose multiple key personnel positions for a specific TO. (H.13 (b))	Additional management personnel vary by contract and are included in overhead. (H.17.2)	Additional management personnel may vary by task and are included in overhead.	Additional management personnel may vary by task and are included in overhead, however, each contract has contract manager. (CM)
<b>RFP Response</b>	Contractor shall submit the task proposal no later than 5 working days after the issue date of the task request, or by a date indicated in the task request. (G.2.2)	Established in TO request. (G.3.2)	Contractor allowed 7- 30 days to prepare response to TO request or established in TO request. (H.4 (d) (3))	Established in TO request. (G.5.2)	Established in TO request.	Established in TO request. (G)
<b>Education &amp; Experience</b>	All Contractor personnel are required to meet minimum education and experience requirements. (Section C)	IAW FAR 39.104 minimum experience or education requirements will not be specified, unless needs of agency cannot be met without requirements. (C.6)	General description of each labor category, no specifics regarding education and experience. (See Attachment J-4, Labor Categories/Qualifications)	Performance based contract. All contract personnel must perform at the level specified in Section J regardless of their education and experience. (H.17.1 & Section J)	All contractor personnel are required to meet minimum education and experience requirements.	All contractor personnel are required to meet minimum education and experience requirements. (Section J)
<b>Training</b>	40 hours of an ongoing training per full-time equivalent per year to keep current on leading edge and state of the art technologies. (H.15)	Contractor shall provide fully trained and experienced technical and lead personnel required for performance. (H.10)	The Contractor is responsible for providing fully trained & experienced technical personnel including training necessary for keeping personnel abreast of industry advances & maintaining proficiency. (H.20)	Contractor staff performing on TOs required to maintain currency on leading edge and state of the art technologies and methods. Training is included in overhead. (H.8.3)	The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order.	The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order.
<b>Security</b>	Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information). (H.6)	Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information). (H.8)	Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information) (H.19)	Up to top-secret clearance, higher (top secret specialized compartmentalized information) available if required. (H.15)	If required, security clearances may be specified at the task order level.	If required, security clearances may be specified at the task order level.
<b>Monthly Reporting</b>	Monthly Financial Summary and Monthly Technical Summary are included in overhead. (G.1.1.1 & 2)	Monthly Status Report, Problem Notification Report, Trip Report and In-Progress Review (IPR) Report. (Section J)	Monthly Program Status Report and the Subcontracting Report are reported to the Program Mgmt Office. (G.8, G.9, & ITOP II handbook Section G)	Monthly Task Status Report and Contractor Performance Evaluation Report, Final Acceptance/TO Completion Report and Performance Management Report are included in overhead. (G.4.3, G.4.4, G.4.5, G.4.6)	Quarterly Report for Contract Access Fee and Cost Recovery Report.	Monthly Report of Contract Access Fee and Cost Recovery Report.

Criteria	ANSWER	Millennia	ITOP II	Millennia Lite	8 (a) STARS	HUBZone
<b>Product Flexibility for State of the Art Products</b>	Solutions based contract that allows the contractor to purchase hardware, software, and related supplies critical and related to the services being acquired. (G.3.1 & H.14.4)	Solutions based contract that allows the contractor to purchase hardware, software, and related supplies critical and related to the services being acquired. (H.4.2)	Solutions-based contract that may require the contractor to purchase hardware, software, and related supplies critical and related to the services being acquired. (H.29)	NO CBD requirement, no dollar limitation on hardware, software, and related supplies related to the services being acquired under the TO. Millennia Lite is a solutions-based contract. Contractors provide services, hardware and software to provide a total solution to meet customer's requirements. (H.13.2)	Solutions based contract derived from the applicable NAICS codes.	Solutions based contract derived from the applicable NAICS codes.
<b>Technical Refreshment Clause</b>	ANSWER has a technical refreshment clause that authorizes changes to improve performance, or react to changes in technology. (H.17)	Millennia has a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract. (H.16)	No specific clause labeled technical refreshment. Changes/ adds/ deletions can be made through the modification process or on a TO basis. (H.25)	Millennia Lite has a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract. (H.23)	Solutions based contracts. Continuously updated based on NAICS code applicability.	Solutions based contracts. Continuously updated based on NAICS code applicability. (C)
<b>Special Personnel Skills</b>	Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task-by-task basis by the PCO. (H.9)	Specialized skills can be added by COs at the TO level. (H.9.1 & H.9.8)	Skill levels can be added on a task order basis utilizing Labor/Burden rate utilization (H.25 (b) (2))	Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task-by-task basis by the delegated ACO. (H.17.3)	Specialized skills can be added by COs within the ordering office at the task order level.	Specialized skills can be added by COs within the ordering office at the task order level. (B)
<b>Staffing Requirements</b>	30 day staffing requirement for personnel specified in a TO. However, individual TOs can specify an earlier date, if the requirement so states. (G.2.4)	Negotiated separately per each TO. Project Manager and other key personnel must be available on the effective day of TO. (F.5, H.9.3)	Key personnel specified in the contractor's proposal must be available on the effective date of the contract or TO or show cause. (H.13 (3) (c))	Negotiated separately for each TO. Requirement to have key personnel specified in the TO available on the effective date of the TO. (H.17.5)	Negotiated separately per each TO.	Negotiated separately per each TO.
<b>Fair Opportunity</b>	IAW FAR 16.505 (b).	IAW with FAR 16.505 (b).	In accordance with FAR 16.505(b).	IAW with FAR 16.505 (b).	Unique feature: Sole source task/delivery orders can be issued under this contract up to \$3M competitive threshold IAW FAR 19 >\$3M IAW 16.505(b).	IAW with FAR 16.505(b).
<b>Protests</b>	FAR 16.505(a)(8) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	FAR 16.505(a)(8) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	FAR 16.505(a)(8) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract	FAR 16.505(a)(8) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	FAR 16.505(a)(8) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	FAR 16.505(a)(8) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.

# GSA Regions



### **ANSWER**

The FSS vision of providing world-class services and solutions is embodied in a set of MA/IDIQ contracts known as ANSWER. ANSWER contracts provide Information Technology (IT) solutions that deliver the best value and innovation to support client missions worldwide. ANSWER provides clients with stability and continuity in the face of today's highly volatile and rapidly changing technological environment. The scope of the contracts provides for "all things IT" including requirements and design research, analysis and development, software maintenance, and facilities management support services for business, scientific and engineering applications. ANSWER is postured to provide the ultimate in customized IT support and solutions.

### **8(a) STARS**

The Small Business GWAC center, Heartland Region provides a suite of MAIDIQ competitively awarded contracts set aside for 8(a) program certified small disadvantaged businesses. FTS clients and other federal agencies can acquire a broad range of high quality information technology, non-complex products and services ranging from connection of personal computers to peripherals, installation of wide area networks, web development, to ongoing operations, using commercial off the shelf hardware and software. Related services include analysis, documentation, training, and repair and maintenance. The contracts are structured to provide flexibility in meeting client needs: contract labor rates are negotiable; sole source awards are possible up to \$3 million with fair opportunity on task orders above that value; task order issuance and management has been delegated to regional FTS contracting officers.

### **Millennia**

Millennia provides a broad range of high-quality information technology (IT) services and enables GSA to continue meeting the Federal government's demand for large system integration and development projects by supporting its clients in a timely and cost-effective manner into the next millennium. Not limited to existing technology, the Millennia MAIDIQ contract provides for the acquisition of new and emerging technologies that evolve over the contract's life. Millennia covers all requirements for IT, under the functional areas of software engineering, communications, and system integration

### **Millennia Lite**

Millennia Lite is a MAIDIQ contract available for use by all Federal agencies worldwide. The contract provides a full spectrum of Information Technology support services. Millennia Lite is a performance-based contract providing customers with total solutions to meet their IT requirements. Millennia Lite is your "one stop" shop for IT. The four functional areas encompass: Information Technology Planning, Studies and Assessment; High-end Information Technology Services; Mission Support Services; and Legacy Systems Migration and New Enterprise Systems Development. Millennia Lite contains award term provisions that require contractors to earn points for delivering exceptional services before an option is exercised.

### **HUBZone**

In January 2003, the Small Business GWAC Center awarded the first Government-Wide Acquisition contract to be set-aside for Historically Underutilized Business Zone (HUBZone) certified firms. This multiple award vehicle has 36 industry partners, with awards covering seven functional areas set up within the parameters of the North American Industrial Classification Standard (NAICS). The HUBZone Empowerment Contracting Program was created in 1997. The goal of the program is to stimulate and create jobs in areas of pervasive unemployment and underdevelopment. The HUBZone program has a statutory goal requiring 3% of federal procurement dollars go to HUBZone certified firms. This contract was established to assist the Federal Government in meeting this goal for the first time since the HUBZone program began.

### **ITOP II**

ITOP II provides a wide range of information technology (IT) services, with three functional support areas Information Systems Engineering (ISE), Systems Operations and Management (SOM) and Information Systems Security Support Services (ISS) These three functional areas provides the flexibility and the wide range of technical and/or contracting resources necessary to help with meeting all Information Technology program requirement(s). The contract vehicle was awarded on February 28, 1999 with a contract ceiling of \$10 billion. Currently in the fifth year of the seven-year period, the ITOP II contract expires in January 2006; new task orders issued prior to contract expiration may have a period of performance of five years. The ITOP customer base spans many civilian and DOD agencies. The North American Industry Classification System (NAICS) used under ITOP II is 541519, Other Computer Related Services.



**For more information call  
Enterprise GWAC Center, Pacific Rim Region  
1-877-534-2208**